

FOR IMMEDIATE RELEASE

Cybernetics Receives PEPPM Contract for Educational Facilities

December 18, 2007, San Jose, California – Cybernetics today announced that it has been awarded a contract with the PEPPM educational ordering service. Cybernetics is now authorized to provide its unique data storage equipment to all Pennsylvania and California educational facilities. Educational organizations in other states, while not officially a part of the PEPPM network, can nonetheless still take advantage (subject to state law) of the program's streamlined ordering process, easy access to information, and lower prices.

Starting on January 1, 2008 and lasting for two years, educational institutions around the country will be able to purchase Cybernetics miSAN® storage solutions, as well as AIT-5 and AIT-3 Hot Swap drives, through the ePylon purchasing system (www.epylon.com), or by contacting PEPPM directly (www.peppm.org).

PEPPM is a technology acquisition cooperative started in 1982 to provide a simple and effective purchasing framework for Pennsylvania's educational partners. It consists of a set of hardware and software contracts which give educational institutions a wide variety of choice in their IT purchases, while ensuring that the products are useful, reliable, and economical. For the last 25 years, PEPPM has simplified the ordering of information technology and related equipment for the schools, universities, and libraries of Pennsylvania, California, and other states that allow their schools to piggyback onto the program. More than \$1.9 billion of technology products have been sold through PEPPM during that time.

Based in Yorktown, Virginia, since 1978, Cybernetics manufactures, supports, and services a complete family of disk-based storage and backup solutions. Cybernetics is recognized in the United States and around the world as a pioneer in data storage technology, specializing in industry-first features that vastly improve the performance of tape and disk subsystems.

For more information, contact Cybernetics at (757) 833-9000, or visit www.cybernetics.com